NetSuite for the
Contract Furniture Industry

Project Insights Tool
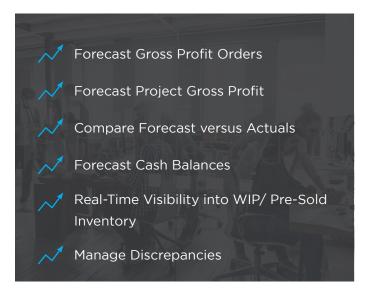
CFI Suite
NetSuite for the Contract Furniture Industry

Overview

Project Insights Tool allows dealers to accurately forecast Gross Profit, manage WIP and Cash balances for their orders and providing them an overview of their Gross Profit throughout the order chain. Project Insights also allows dealers to analyze their project Gross Profit when dealing with several orders tied to a similar job, facilitating their decision-making process for a particular order at any given time. Being much of an incentive-driven industry, OI Tool can additionally calculate the commissionable Gross Profit for sales representatives.

Key Features

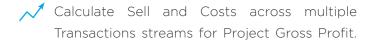- Forecast Gross Profit Orders

- Forecast Project Gross Profit

- Compare Forecast versus Actuals

- Forecast Cash Balances

- Real-Time Visibility into WIP/ Pre-Sold Inventory

- Manage Discrepancies

Project Insights Tool

Project Insights Tool provides a series of KPIs, reports and queries with drill-down abilities to get a deeper dive into the customer's order. The Project Insights dashboard allows users to navigate across their different Order Insight Records to easily identify discrepancies and issues across their orders. The OI Tool provides the following:

- Calculate Sell and Costs across multiple Transactions streams for Project Gross Profit.

- Calculate Commissionable Gross Profit.

- Calculate Commissions to Sales Reps.

- Cost recognition.

- Detailed Visibility into WIP Balance to assist with discrepancies.

- Unique Identifier of Items per Order to ensure proper discrepancy tracking.

Modernizing the Industry

CFI Suite's proven, secure, reliable and scalable SuiteCloud Platform delivers the customizations and extensibility to optimize your business management platform for your current and future needs. CFI Suite provides functionalities out-of-the-box to meet and adapt to a variety of business requirements.

CFI Suite was built to modernize and optimize the Contract Furniture Industry. With the importance of real-time and automated visibility on orders, Project Insights Tool has been at forefront. Dealers can now have full-fletched and real-time visibility on rate discrepancies across the order lifecycle, ensuring insight on cash balances throughout.

> " CFI Suite meets the evolving business requirements of companies of all sizes, at every stage of growth. "
>
> **Oracle NetSuite**

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